## DETERMINING HOW TO PRICE YOUR CUSTOMIZED REBUILDING TREATMENTS.

- AMOUNT OF ML's OR SIZE OF PRODUCT/UNIT DIVIDED BY AMOUNT NEEDED FOR TREATMENT = NUMBER OF APPLICATIONS PER UNIT (Ex: 500ml divided by 30ml = 16.6 applications)
- PRICE OF PRODUCT/UNIT DIVIDED BY NUMBER OF TREATMENTS IT CAN PROVIDE = COST PER APPLICATION (ex. \$57.97 divided by 16.6 = \$3.49)
- DETERMINE HOW LONG SERVICE WILL TAKE TO PERFORM AND MULTIPLY TIMES YOUR GOING HOURLY RATE (ex. Average Hct is \$40.00 and takes 1 hour. This is your going hourly rate)
- ADD RESULTS OF 2 AND 3 TOGETHER AND ROUND UP TO GET YOUR PRICING (ex. \$40.00 + \$3.49 = \$43.49, ^ = \$45.00)



